

KAWISAFI
Acumen Sponsored Fund

Africa's Inclusive Climate Growth Fund



Presentation to:

Wall Street Green
Summit



KawiSafi Ventures is a leading African climate investment platform

Core Team



Amar Inamdar
Managing Partner,
KawiSafi



Angela Muraguri
Investments



Collins Mwangi
Investments



Jackline Mwangi
Operations



Baafour Otu-Boateng
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Marcus Watson
Partner



Mary Wanjiku
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Michelle Haigh Osorio
Partner



Chad Larson
Sr. Advisor and CEO,
Kopo Kopo

Investment Committee



Jacqueline Novogratz
Founder & CEO, Acumen



Amar Inamdar
Managing Partner, KawiSafi



Hunter Boll
Former Managing Director,
Thomas H. Lee Partners

Independent Director
Recruitment underway

We invest equity in late venture stage companies and actively support rapidly scaling business

\$540m

Follow-on capital
into portfolio
companies

25mt

CO₂e
averted

400+
companies

Relevant businesses
screened and
engaged with senior
management

9 board
seats

Held across
management team,
providing strategic
execution leadership

70%

Average revenue
growth of portfolio
companies

100m

people positively
impacted (40%
below poverty
line)

40
years

Collective
experience working
in emerging markets

Climate change is the biggest risk facing humanity today

- Poorest people will be hardest impacted by climate change, and over 55% of the world's poor are in Africa:
 - 15% GDP growth on the continent will be wiped out by unabated climate change effects by 2030
 - 100M people will be pushed deeper into poverty
- Africa contributes only 3% to Greenhouse Gases because people don't have access to essential needs like electricity
 - 600M people lack access to power.
 - One hundred Ethiopian families uses as much electricity as one American family in a year.
 - 78% of African firms experienced outages and unreliable power
- Inclusive economic growth is fundamental to Africa. But without low carbon technologies, it will derail global climate ambitions.
 - The continent's economy is projected to double in size as population and incomes grow.
 - Energy use is expected to grow 3x in the next 20 years.

Africa represents our greatest challenge and opportunity

Much of Africa's economy is yet to be built:

- The 1.2bn population is young, competitive and increasingly well educated.
- Tech-enabled decarbonization opportunities could create 3.8M net new jobs over the next 30 years.

KawiSafi has already shown how leapfrog technologies can lead the way to impact at scale in underserved markets:

- KawiSafi builds on Acumen's 20 year track record and experience of investing in high impact businesses worldwide.
- We have identified a pipeline of high impact investments in Africa that focus on affordable clean energy that enables productivity through machinery, finance, communications and mobility.

We invest in companies that create the enabling energy ecosystem that help the poor to build their way out of poverty.



KawiSafi I has an impact-driven, high growth portfolio of Africa's most successful low carbon businesses.



Series D

Leading residential solar company in Africa and Asia



Led Series B

Pan-African provider of energy-efficient, off-grid cold storage



Series C

Pan-African distributed energy services company



Led Series A

Pan-African commercial & industrial solar solutions



Seed

Pan-African remote monitoring & control SaaS for energy assets



Led Series B

Software-as-a-Service technology solutions focused on energy sector



Led Series C

Manufacturer of off-grid energy products for Africa and N. America



Led Series A

Fintech focused on SME credit and data analytics for energy and FMCG



Led Series A

Manufacturer of innovative solar panels for energy and mobility



Led Series B

Innovative climate-tech biodigester that enhances resilience

Next generation of energy & climate solutions for Africa

Energy transition



- + Distributed renewables
- + Battery storage
- + Energy efficiency
- + AI and optimization
- + Financing

Productivity



- + Green manufacturing
- + Last-mile connectivity
- + Agriculture-energy
- + Recycling/reuse
- + Sustainable materials

Mobility and logistics



- + EVs
- + Asset finance
- + Fleet management
- + Greening of supply chains
- + E-logistics

Carbon and natural solutions



- + Carbon capture
- + Carbon finance
- + Forestry
- + Blue economy
- + Biochar

Impact-embedded approach for maximum positive outcomes.

Built for impact

KawiSafi embeds impact throughout its investment processes, screening companies by inherent impact (i.e., delivering their product/service achieves positive impact).

- + The Fund reports people impacted and CO2 averted at the portfolio-level. These impacts are tied to Manager Incentives (carried interest).

ESG

KawiSafi has a best-in-class ESG framework which it constantly improves to:

- + identify risks and opportunities for ESG impact;
- + support its portfolio companies to develop their approach to ESG, and
- + stay consistent with global standards.



Our Ambition for 2030 – People, Planet, Profit.

- Lives impacted with access to energy-enabled services
- 30% of those impacted below poverty line
- #Jobs
- >Income
- Gender outcomes



- CO₂e averted (mitigation)
- Enhanced resilience of people, infrastructure, and natural world to effects of climate change (adaptation)

- Competitive IRR



Thank you.

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